



# All Leadbox digital advertising packages include:

- Access to the latest advertising tactics and technologies that find in-market car buyers and drive them to your website.
- Messaging and Unique Selling Proposition development
- New traffic generation and retargeting campaigns
- Creation and maintenance of all graphics and creative
- Account management and monthly performance reporting

# Strategic messaging.

What makes your dealership stand out? Excellent service? Low prices? Largest Inventory? Join the club. Leadbox understands all dealerships are unique but many dealerships have a difficult time communicating their unique selling proposition. Every Leadbox campaign includes a strategy session that dives deep into your dealership's operations to create and distill the answer to "what makes you different".

# Creative creative.

Every display or Facebook ad campaign includes Leadbox's visual design services to create all of your ad's creative graphics needs. From static Facebook ad creative to dynamic inventory video ads and everything in between, Leadbox's inclusive service allows you to showcase your dealership your way.

### Guaranteed to increase your results

Leadbox's technology and advertising strategies are second to none. In fact, Leadbox will decrease the average cost per lead compared to your current provider - guaranteed.

## All channels. All ad types.



Car shoppers are everywhere, and so are we. Leadbox creates ads for car shoppers during crucial parts of their car buying journey. Reaching consumers with the "Right Message" at the "Right Time" using industry-leading technology, and partnering with largest companies in Digital Marketing. Leadbox brings highly engaged car shoppers to your website.

# Incentives and Programs directly from JLRC

Programs and incentives change often. Leadbox gathers every incentive directly from JRLC and automatically applies them to your website and inventory advertising programs.

This means your inventory advertising will always have the latest pricing structure, and your shoppers will have the most detailed information - without you lifting a finger.



# **Digital Advertising Packages**

Packages	New Car Digital Advertising	Pre-Owned Digital Advertising	Total Inventory Digital Advertising
Campaign Type	New Car OEM Offers	Used Inventory	New Car OEM Offers
	New Car Model Specific		New Car Model Specific
		New Traffic Generation Campaigns	Used Inventory
	New Traffic Generation Campaigns	Retargeting Campaigns	
	Retargeting Campaigns		New Traffic Generation Campaigns
			Retargeting Campaigns
Messaging & Creative	JLR offers with JLR approved assets	JLR offers with JLR approved assets	JLR offers with JLR approved assets
	Messaging and USP development	Messaging and USP development	Messaging and USP development
	Advertising graphic creation and monthly updates	Advertising graphic creation and monthly updates	Advertising graphic creation and monthly updates
Advertising Channels*	Google Adwords	Google Adwords	Google Adwords
	Google Display Network	Google Display Network	Google Display Network
	Facebook	Facebook	Facebook
	Facebook Marketplace	Facebook Marketplace	Facebook Marketplace
	Waze Ads	Waze Ads	Waze Ads
	Spotify Audio	Spotify Audio	Spotify Audio
Advertising Technologies*	Offer, model and branding ads	Dynamic Inventory Search ads	Offer, model and branding ads
	Dynamic Inventory Search ads	Dynamic Inventory Social ads	Dynamic Inventory Search ads
	Dynamic Inventory Social ads		Dynamic Inventory Social ads

**Management Fees** 



\* Specific advertising channels and technologies will be determined by your campaign manager to maximize results. Depending on budget, not all channels or technologies may be utilized.

Leadbox charges 25% margin of your total advertising budget (Gross Budget) as our Management Fee. This is calculated by subtracting 25% from your total advertising budget (Gross Budget). The remaining budget is the total that will be spent on Media such as SEM, Display and Video (Media Budget). For example: Dealers who spend \$1000 per month will have \$250 allocated to the management fee and \$750 alocated to the media budget.



# **Digital Advertising Add-Ons**

# **Custom Campaigns**

# **Dealer Initiative Campaigns**

Advertise your own promotion above and beyond your vehicle inventory

#### Great for

- Dealer Open Houses
- Sub-prime Promotions
- Service Promotions

#### Includes:

Advertising Management

USP and messaging creation

Graphic Advertising Creation and Updates

Landing page creation and updates (Leadbox website clients only)

#### **Advertising Channels:**

Google Adwords Google Display Network Facebook

Management Fee 25% Margin

### New Car Video Campaign

Enhance your New Car or Total Inventory campaigns with a New Car Video campaign. Designed to promote your OEM and model specific offers, the New Car Video Campaign helps increase the reach of your dealership.

#### Includes:

Advertising Management USP and messaging creation Video production and editing (USP, voice over, music, stock footage, edits, graphics)

Advertising Channels: YouTube Facebook Video Advertising

# \$1050

# **Graphics, Videos and Landing Pages**

## **Custom Graphics & Video**

Custom graphics and video production to your advertising specifications.

# \$125/hr

# **Custom Video Production**

Script, voice over, music, stock footage, edits, graphics. Any length

\$950+

## New Car Offer Video

USP, voice over, mustic, stock footage, edits, graphics Includes: 15 and 6 second YouTube Video 15 second Facebook video

\$1050+